

Annual Report For 2023

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## King of Glory ANNUAL MEETING AGENDA

Sunday January 28, 2022 6:30 p.m. at 1001 E. 17<sup>th</sup> St. & Livestream at kingofglorysf.org

- 1. Call to Order
- 2. Opening Prayer
- 3. Approval of Agenda
- 4. Approval of Previous Meeting Minutes
- 5. Leadership Elections
- 6. Financial Report
  - a. 2023 Review
  - b. 2024 Budget presentation & approval
- 7. Priorities in 2024 (presentation from Pastor Rich)
  - a. Understanding Upcoming Critical Decisions, 2024 Focus & The Guiding Vision
  - b. Questions from Congregation
- 8. Closing Prayer
- 9. Adjourn

# **King of Glory (SAMPLE BALLOT) 2024 Nominating Committee Candidates**

## Please place an X by name you are voting for

Candidates must receive 50 percent of the vote to be elected \*Are candidates that are transitioning from the Leadership Team to the Nominating Committee.

### Nominating Committee (1-year term) – blank lines are for write-in candidates (No limit)

Annette Brandt	 Allison Petrich*	
Greg Risse	 David Clayton*	

# **King of Glory (SAMPLE BALLOT) 2024 Leadership Team Candidates**

## Please circle either YES or NO

YES vote means you confirm/approve this nominee NO vote means you DO NOT confirm/approve this nominee Candidates must receive 70 percent YES votes to be confirmed/elected Term lengths in ( )

#### Vice President (to President)

Tim Reuer (3)	YES	NO
<u>Secretary</u> Austin Carlson (3)	YES	NO
<u>At-Large Member</u> Alison Aadahl (3)	YES	NO

# The following Leadership Team members are continuing their terms and positions: Pastor Rich Merkouris (No defined term); David Ricks (1) – President; Jessica Lyons (2) – Treasurer; Lynn Meints (1) – At-Large; Mary Jo Winter (2) – At-Large;

#### **Candidate Introductions:**

Tim Reuer: Tim has been married to Tina for 31 years and they have 4 grown children. They have been attending King of Glory since it's inception where Tim has served as Community Group Leader, Parking Lot attendant, teaching King's Kids, and as President of the Leadership team from 2013-2014. Tim and Tina have lived on an acreage east of Harrisburg for the past 24 years, and Tim enjoys most outdoor activities.

Alison Aadahl: My name is Alison Aadahl and I am married to Peder. We have been married for 13 years and have three children, Brady (11), Noelle (9) and Addie (7). I work as a nurse in the operating room at Avera McKennan and help Peder run our online marketing business. We have also been homeschooling our kids for the last 3 years. We live in Sioux Falls and have been a part of KOG since 2020. I enjoy serving as a classroom teacher on Sunday mornings. My favorite part about that is celebrating with the kids as they practice memorizing Bible verses! I always tell them, "Guess what? You just memorized God's Word!" Peder and I enjoy fellowship on Sunday nights via Zoom as a part of the Excavators small group. I have been reading through the Bible this year and I am continually learning more about how God uses the Old Testament and New Testament together to teach us about His character and His plan of redemption for us.

Austin Carlson: Austin began attending KOG approximately 8 years ago with his parents, Bruce and Dinal and brother, Jaden. The initial concerns of developing connections as new-comers to KOG were quickly removed as he found the church to be genuinely welcoming. Austin and his wife, Baylee were married at KOG in 2018 and have enjoyed continually learning biblical truths and application for daily living through time spent in worship and community groups. Outside of church, Austin aims to serve the lord through his work for the SD Soil Health Coalition where he helps farmers implement conservation related agricultural farming practices in addition to farming with his family near Garretson.

# King of Glory (SAMPLE BALLOT) 2024 Care Leadership Team

## Please place an X by name you are voting for

Candidates must receive 50 percent of the vote to be elected

## Care Team Leaders (1-year term) – blank lines are for write-in candidates (No limit)

Randi Helder

Kathi Herreid

## Other Care Team members are Pastor Rich Merkouris, Julie Burnside, and Will Brown

**Care Team Members:** The following are individuals who are serving in the Care Ministry under the direction of the Care Team Leaders. The Care Team Leaders are led by Julie Burnside.

- Dick Bjerke
- Jan Tollefson
- Jan Oltman
- Dan Albers
- Bob Terwee
- Jeff Herreid

## **King of Glory Pastor's Report**

King of Glory Family,

Thank you for being connected to King of Glory Church. I look back at 2023 with thankfulness for God's faithfulness and your engagement. I am excited for what God will continue to do among us and through us in the year ahead. I hope the report below gives you a glimpse into my perspective about where we are as a congregation.

What would you hear me praying throughout 2023 and on my prayer list heading into 2024?

- "raise up faithful leaders and help us build new relationships" We experienced some substantial leadership changes in 2023 with a staff change and key volunteer leadership change. We transitioned from Matt Janacek to Kim Van't Hul on staff and Paul Anderson moved away after leading worship since the beginning of King of Glory. I'm so thankful for the leadership that both Matt and Paul brought to our congregations and the deep relationships they developed. It takes time to transition to new leadership and develop new congregations. Kim has started strong in her role on staff and we are thankful to engage wherever needed. We have a new Worship Coordinator that will begin in 2024 and we are also thankful for the many talented musicians stepping forward to continue serving.
- **"thank you and give us wisdom"** Once again God provided the necessary financial resources for us to carry on the mission of King of Glory. We were able to make some key investments in our facility this last year (new carpet in classrooms, improved HVAC in multipurpose room) and also support our mission partners. The strong giving means we are able to continue with important outreach like our Evening Childcare and also continue one of our key initiatives, Sunday Surprise! The whole goal of Sunday Surprise is to get people talking and interacting. We believe it is working. We have received a special one-time gift pledge of \$200,000 that we announced at our special celebration event in September at the Washington Pavilion. In early 2024 we will be sharing how we will potentially use that gift to continue serving the community and wisely plan for our future with our facility.
- **"make us passionate"** I find myself asking God often to stir our hearts to be passionate about His overall mission of sharing the good news of Jesus with people outside the church and helping everyone take steps in their journey as a disciple. In full transparency, I do get concerned at times that we may get a little stagnant and fall into the comfortability trap. There is a danger that we really like the number of people that are coming and like the comfortability of knowing many people that we do not prioritize engaging more or different people. We do need to reinvigorate our passion for sharing with people who do not know Jesus. We also need to make sure we are providing ways for people that are just starting their journey of faith or are asking different questions to meaningfully connect with us.
- **"connect us as a family and build the whole family"** I love seeing all the interaction on Sunday mornings and hearing about the relationships being formed through our Community Groups. Relationships are critical. They are critical for every family member, so we need to continue to invest in all ages within our families. We also need to be mindful of connecting everyone together as a family. There is a tendency for us to interact or engage with others who are in the exact same

season of life or think just like us. We can then leave others on an island. I often pray for God to do a miraculous work of pulling people together from all walks of life to share in life together. It will take intentionality in incorporating everyone into the broader church family and it will continue to take intentionally to help all ages belong.

It is a great honor to serve as your Pastor and be allowed to share from God's Word each week. Thank you for caring for my family very well.

In Christ, Pastor Rich

## 2023 Ministry Operations Report

## King of Glory Family,

I am thankful to God for the privilege to serve my King of Glory family and for my co-staff members this past year including Matt Janecek, Will Brown, Trista Hackett, and Kim Van't Hul. Trusting in God's wisdom and guidance and the leadership of Pastor Rich and the Leadership Team, here is this year's report all glory to God.

The Children's Ministry, with former staff Matt Janecek coordinating the first half and current staff Kim Van't Hul, included the programming of Wednesday King's Kids, Sunday Kids Worship, and Sunday Nursery. Serving approximately 100 children, we had 71 volunteers teaching, caring and sharing Christ's love to our children. As we continued to experience growth, we continually made adjustments in class size and the number of volunteers. In addition to programming, some events in the Children's ministry included a Easter Bash, 2 family picnics at Tuthill park and the Spray park, a one day Kid's Camp. 2023 ended with a Family Christmas Caroling Party and meal with approximately 95 people attending, children singing 2 Christmas songs during Worship , and a service project to bless the teachers when they come back in January, 2024. Kim would like to thank the amazing teachers and volunteers who show up faithfully each week to teach, sing, and lead the children in studying God's Word. Our King of Glory children are very blessed to be served by such faithful, God-honoring people.

The Student Ministry program took place on Wednesday evenings for Middle and High School students. A special thank you to Trista Hackett, Shannan Merkouris, Krysta Winter and Trevor Wegner for their commitment to showing up, leading and building relationships with our youth. Together they served approximately 20 students. Some events included: MS/HS Radix retreat, Thunder Road, and Youth Hang Out nights.

Our 2023 Outreach Ministry, under the coordination of staff member Will Brown, began the year with some changes. We transitioned from providing King's Kloset to the greater Sioux Falls area and began focusing our efforts on the residents at Avantara and the families at Terry Redlin. A cart is stocked at Avantara and we serve at Terry Redlin Elementary once a month during their after school program time. A special thank you to the strong volunteer leadership serving from King of Glory. Also at Terry Redlin and other schools, we have volunteers regularly mentoring children during their lunch hour. Other events at Terry Redlin such as family multicultural nights and movie nights as well as book fairs have been supported by KOG volunteers. We have also continued to encourage and serve the staff of both Avantara and Terry Redlin with meals and snacks with hopes of encouraging them as they continue doing some of the most crucially needed work in the city. Other ways volunteering with weekly Tuesday Bingo, Birthday & Holiday parties, playing music, and visiting one on one with residents.

King of Glory has continued to partner with Feeding South Dakota in an effort to put an end to hunger and food insecurity in our city. We served around 100 households each month. This is only possible by the grace of God and willingness of His people to step out and serve those in need. Our church has continued its commitment to the Children's Shelter for family safety in providing blessing baskets which are given to these families as they leave the shelter and transition to their own independent living situation. Praise and thanks be to God for the continued support and love that is shown to our community through His people here at King of Glory.

Another outreach to the community continues to be an Evening Childcare night. Thank you to Brittani Johnson who coordinated this ministry the first half of 2023 which was held on Monday evenings. This Fall, Kim Van't Hul took over as coordinator and we switched to Thursday evenings. We average anywhere between 12-18 kids from 0 - 12 years old. We have been able to offer many families some respite care for their children while they have a date night or some time to themselves. We have 4 great people who staff these nights and they are a huge asset to this ministry.

Community Groups continued to be a big focus for our Adult Ministry in 2023. Groups continue to focus on learning God's word, prayer, building relationships, and caring for one another. We saw growth again in 2023 with participation of 65% by the end of the year. This would not be possible without those who serve as leaders and those who open their homes. We also have some people attend throughout the year in an accountability group and also in some 1:1 spiritual mentor relationships.

Another part of the Adult Ministry includes 2 Corporate Prayer groups, one meeting on Sunday mornings and another virtually on Wednesday evenings. These groups spent over 90 hours in prayer using a weekly prayer guide written by volunteer leaders. Our Care ministry consists of 9 members along with Pastor Rich, Will, and myself. This team manages our care fund, offers grief support, makes hospital and shut-in visits, and is dedicated to prayer and care of our King of Glory family. Some congregational events included the Res Gen Men's Conference at Central Church, Dads & Donuts, IF Gathering Women's Event, Congregational Meals after Worship and at the Park, Ladies Night Out. This past Fall we held a Celebration Service at the Washington Pavilion where we worshiped and gave God thanks for what He has done through us, heard some future plans and we enjoyed food and fellowship with one another.

God has surely blessed us and worked through our King of Glory family. We praise Him and ask him to continue the work He has planned for us in 2024.

To God be the Glory,

Julie Burnside Director of Ministry Operations

## **Financial Summary**

2023 Budget Vs.	2023 Actuals &	Proposed 2024	Budget
LOLD DUUGCU VJ.	2020 / 1010015 0		Duuget

								2024
					P	roposed		Budget
		Budget		Actual		Budget		vs.
		2023		2023		2024	20	23 Actual
OPERATING INCOME								
Tithes/Offerings	\$	411,000	\$	654,072	\$	436,000	\$	(218,072)
General Fund Other	\$ ·		\$	8,201	\$	-	\$	(8,201)
Missions Fund	\$ ·		\$	-	\$	-	\$	-
Special Projects	\$ ·	-	\$	-	\$	-	\$	-
Departmental Funds (Program)	\$	3,500	\$	2,664	\$	3,500	\$	836
Total Income:	\$	414,500	\$	664,937	\$	439,500	\$	(225,437
			_				_	
OPERATING EXPENSES			_				_	
General Fund	¢	100 740	¢	196 072	¢	010 100	¢	24.200
Wages & Benefits	\$	182,742	\$	186,973	\$	218,183	\$	31,209
Operations:	\$	46,632	\$	39,581	\$	48,082	\$	8,501
Building:	\$	81,095	\$	84,678	\$	75,095	\$ \$	(9,583
Sub-total General Fund Expenses:	\$	310,469	\$	311,232	\$	341,360	φ	30,128
Departmental Funds (Program)	¢	7 250	ሱ	5 000	ŕ	7 250	¢	4 4 4 0
Community Groups:	\$	7,350	\$	5,902	\$	7,350	\$	1,448
Children's Ministry:	\$	14,500	\$	13,033	\$	14,500	\$	1,467
Student Ministry:	\$	8,000	\$	4,253	\$	8,000	\$	3,747
Worship/Music Ministry:	\$	8,160	\$	5,030	\$	8,160	\$	3,130
Visitor Follow-up:	\$	800	\$	680	\$	800	\$	120
Fellowship:	\$	9,600	\$	20,883	\$	9,200	\$	(11,683
Evangelism/Outreach	\$	3,000	\$	-	\$	3,000	\$	3,000
Sub-total Departmental Funds Expense	Þ	51,410	\$	49,780	\$	51,010	\$	1,230
Missions	\$	52,000	\$	153,808	\$	47,000	\$	(106,808
Total Expenses:	\$	413,879	\$	514,820	\$	439,370	\$	(75,450
Net Operating Income:	\$	621	\$	150,118	\$	130	\$	(149,987
	-		_				_	
OTHER INCOME	¢			10 700	¢		¢	(10 700
Restricted Special Gifts Interest Income	\$ \$	-	\$	10,720	\$	-	\$ \$	(10,720
King's Kloset	ф Ф	-	\$	4,434 1,476	\$	-		(4,434
Total Other Income:	\$ <b>\$</b>	-	\$ \$		\$ \$	-	\$ \$	(1,476) (16,630)
OTHER EXPENSES	φ	-	φ	16,630	φ	-	φ	(10,030
Sunday Surprise	\$	-	\$	10,115	\$	18,200	\$	8,085
Evening Childcare	\$	_	\$	11,939	\$	17,500	\$	5,561
Serving (King's Kloset, Blessing Basket,	\$	_	\$	16,853	\$	47,500	\$	30,647
Care Fund	\$	_	\$	15,521	\$	12,000	\$	(3,521
Adoption Fund	\$	_	\$	19,500	\$	12,000	\$	(7,500
Other Restricted	\$	_	\$	31,706	\$	-	\$	(31,706
Total Other Expenses:	\$	-	\$	105,634	\$	83,200	\$	44,293
Net Other Income:	\$		\$	(89,004)	\$	(83,200)	\$	(60,923
	Ψ	-	Ψ	(03,004)	Ψ	(00,200)	Ψ	(00,323
Net Income Over (Under) Expense	\$	621	\$	61,114	\$	(83,070)	¢	(210,910

## \*\*\*SPECIAL NOTE\*\*\*

**The financial summary above is a cash-based report.** The balance sheet on the following page is accrual based accounting.

## Balance Sheet (As of December 31, 2023)

70.96 10300 & 12025 Breakdown	
51.80 Unrestricted	\$102,789.10
22.76 Marketing	\$77,940.62
Care Fund	\$12,000.00
34.08 Adoption Support	\$62,221.97
0.00 Evening Childcare	\$17,500.00
49.98 Sunday Surprise	\$18,200.00
75.00 CRI-Liberia	\$50,000.00
75.00 King's Kloset	\$51,013.71
77.23 Emergency Fund	\$60,000.00
11.29 Capital Needs	\$98,064.64
34.05 Mission Support	\$56,075.00
	. ,
23.82	
42.00	
43.40	
32.65	
26.57	
60.62	
40.08	
40.08	
+0.00	
0.00	
0.00	
10.34	
19.38	
08.65	
38.37	
0.00	
0.00	
38.37	
78.45	
0.00	
0.00	
78.45	
08.44	
69.55	
04.18	
32.17	
59 04 <b>32</b>	9.55 4.18

## 2023 Actual Notes

Income Notes

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- Tithes/Offering Income:
  - \$654,072 General Fund Offerings/Giving
  - Other Income includes the following
    - HyVee gift cards
    - Misc. other activities
- Departmental Funds include receipts from Youth, Education, & Women's activities

Expense Notes

- Wages & Benefits: The Leadership Team approved an honorarium for each staff member in December. Each staff member received 5% of their annual base salary as a honorarium for their good leadership. This has been in most years when giving made it possible and in recognition that we do not offer all the benefits they may receive in a different place.
- Fellowship expenses were higher than budgeted due to special celebration event at the Washington Pavilion.
- Missions Includes:
  - Local Ministries Supported
    - The Community Outreach \$3,500
    - Center of Hope \$3,500
    - Compassion Child Care \$3,500
    - Furniture Mission \$3,500
    - Lifeline Children's Services (Harbor Families) \$20,000
    - Collision \$3,500
    - Call to Freedom \$3,500
    - Bishop Dudley Hospitality House \$3,500
    - No More Orphans Event \$1,500
  - Global Ministry Support
    - Josh Bucher (Navigators) \$3,300
    - WyCliffe Bible Translations (Shedd & Kris Waskosky Support) \$3,300
    - Robin's Nest \$3,300
    - Children's Rescue International (orphanage in Liberia) \$20,000
    - AMONG Foundation (Mongolia Missions) \$41,300
    - Gideon's International \$1,650
    - The Timothy Initiative \$3,300
    - Mission Haiti \$20,000
  - \*\*Remainder of funds expensed to missions was through our City Love Teams.
- Other Expenses (restricted expenses) These expenses were for specific programs or initiatives that were supported by restricted gifts. The expenses were for Adoption Support, Monday Night Childcare, King's Kloset, Care Fund, and the Notice the One Campaign early in 2023.

#### 2023 Balance Sheet Notes

## General Checking & Money Market Fund

Includes the following:

- \$102,789.10 unrestricted general operations of church target balance is \$30,000 (one month of expenses for staff salaries & building expense)
- \$77,940.62 restricted gift/funds for marketing campaign specifically for special events or initiatives or general promotion of King of Glory teaching/preaching
- \$12,000 KOG Care Fund used to meet individual's needs who are members or connected through a relationship to KOG or community member determined to have a real need
- \$62,221.97 restricted funds for adoption support
- \$17,500 restricted to operate evening childcare outreach for 2024
- \$18,200 restricted to cover Sunday Surprise expenses for 2024
- \$50,000 restricted for special economic development project in Liberia through Children Rescue International (will be dispersed throughout 2024)
- \$51,013.71 restricted for King's Kloset efforts at Terry Redlin and Avantara Nursing Home, funds also used for baskets of practical supplies for families at the Children's Inn Family Shelter
- \$60,000 Emergency Fund Used as a reserve for operational expenses if there is a decrease in giving or for one-time unexpected expenses (i.e. water heater leak, furnace malfunction, etc.).
- \$98,064.64 Capital Needs These funds are for one time building needs such as flooring, HVAC Units, etc. (see current projections below)
- \$56,075 These are funds remaining from giving in December that will be distributed in January to Mission Haiti, Children Rescue International (orphanage in Liberia), and Lifeline Children Services (Harbor Families).

Capital Needs & Maintenance Preliminary Plan						
Maintenance Item	2024	2025	2026	2027		
Parking Lot Sealant	\$15,000					
HVAC Replacement		\$15,000				
Carpet Replacement						
Vinyl Floor Replacement	\$75,000					
Tables, Chairs Replacement		\$2,500				
Sound System	\$12,000		\$5,000			
Water Heater Replacement			\$4,500			
Starting Balance	\$98,064	\$10,064	\$6,564	\$11,064		
Annual Spend	\$102,000	\$17,500	\$9,500	\$0		
Added Funds	\$14,000	\$14,000	\$14,000	\$14,000		
Final EOY Balance	\$10,064	\$6,564	\$11,064	\$25,064		
AS OF 12/31/23						

## 2024 Proposed Budget Notes

## **Expense Notes:**

 Wages cover a full-time Director of Ministry Operations (Julie Burnside), a full-time Family Ministry Coordinator (Kim Van't Hul), a full-time Outreach Ministry Coordinator (Will Brown), a new part-time worship coordinator and a part-time bookkeeper (Trista Hackett). Proposed budget reflects Staff hourly rate increases of 4%. Benefit eligible employees receive 5% of salary into a Roth IRA and a \$300 a month health insurance stipend (taxable income).

Pastor Rich does not receive a salary from King of Glory. He is compensated through other work that he does during the week. Pastor Rich's focus is on teaching/preaching, financial oversight and overall vision. The other staff members are focused on caring for the day-to-day needs of the congregation.

- 2) Building includes utilities, cleaning, maintenance and \$14,000 allocated towards capital needs or deferred maintenance projects.
- 3) We go into the year with funding in place for specific programs or initiatives. These prefunded programs are Evening Childcare, Care Fund, Sunday Surprise and Adoption Support. We will spend down the current dollars saved for those items throughout the year. Those items may get incorporated into the operating budget in future years depending on restricted gifs that come in to support those items.
- 4) Missions includes the follow planned support:
  - a. Local Ministry Partners
    - i. Center of Hope
    - ii. Community Outreach
    - iii. Compassion Child Care
    - iv. Call to Freedom
    - v. Bishop Dudley Hospitality House
    - vi. Furniture Mission
    - vii. Empower Sioux Falls
    - viii. Collision
    - ix. Lifeline Children's Services (Harbor Families)
  - b. Global Ministry Partners
    - i. Gideons
    - ii. Josh Bucher (Navigators)
    - iii. WyCliffe Bible Translations (Shedd & Kris Waskosky Support)
    - iv. Robin's Nest (Orphanage in Jamaica)
    - v. Children Rescue International (Orphanage in Liberia)
    - vi. AMONG (mission work in Mongolia)
    - vii. Mission Haiti
    - viii. The Timothy Initiative (global church planting)

## King of Glory Grocery Card Report for 2023

Did you know that you can purchase HyVee or Fareway gift cards and, in doing so, help support projects at King of Glory Church? Both companies provide a program in which they allow organizations to purchase cards in bulk and receive an extra 5% of the purchase price in bonus cards at no cost. The cards are sold at face value so there is no loss to the buyer when purchasing the cards. When all those cards are sold, the organization has realized a 5% profit.

King of Glory Grocery Card sales started in October 2011 with HyVee cards and expanded to include Fareway cards in 2017. As of December 2023, just over \$800,000 in cards have been sold, generating over \$35,000 in profit to benefit various projects during this time.

Beyond benefiting our programs at King of Glory, there are benefits for those purchasing the cards. These include helping with a family budgeting process, providing quick gifts for friends and family who shop at HyVee, HyVee Dollar Fresh, and Fareway stores,

If you have questions or wish to buy cards, please look for John or Pat Bultsma in the gathering area on most Sunday mornings before or after services. If you can't make it to church, call or send them a text to arrange a purchase! Checks made out to King of Glory or cash are accepted, but, sorry, no credit or debit cards. Grocery cards come in the amounts of \$100, \$50 or \$25 and are sold at face value.